



Hilos y Telas

Guatemala August 21, 2009

Janet Heinzen
Acting Deputy Assistant Secretary
Committee for the Implementation of Textile Agreements
U.S. Department of Commerce
Room H3001A
14th Street & Constitution Avenue, N.W.
Washington, D.C. 20230

***Response in a CAFTA Commercial Availability Proceeding
File 128.2009.08.07.Fabric.ST&RforIntradeco***

Dear Mrs. Heinzen,

Hilos y Telas is a textile mill based in Guatemala (34 calle 7-42, zona 11 Guatemala, Guatemala 01011) and hereby cites its objection to the above request certifying the ability to supply the fabrics listed in this specific note.

Hilos y Telas is a fully vertically integrated mill that produces and finishes fabrics under HTS described below.



Hilos y Telas

We manufacture ring spun and open end yarns made of 100% cotton from 4/1Ne to 30/1Ne (English) with average yarn numbers from 6 to 60 metric, from 130 to 400 grams per square meter, widths from 144 to 170 centimeters as well as polyester fiber fabrics of all kinds.

We make plain constructions of any kind and twill weaves in both printed and yarn dyed varieties. We do circular knits of all kinds including jersey, pique, interlock, french terry and fleece. Our print facilities do wicking finishes, UV protection, stain resistant, peached finish, fabric wash, sanded and specialty washes. We are able to produce 10,000 yds weekly of the fabric the client needs.

In the Attachment A you can find the detailed information about our production capability.

In regards to the request made by Intradeco to get approval to use specific fleece fabrics under the short supply mechanism, I kindly inform you that we have been in communication with them since June. Attached you will find copy of the electronic messages between our companies' representatives (Attachment B) where we explain the production capacity of Hilos y Telas to produce such fleece fabrics.

Hilos y Telas is currently working along with other companies in Guatemala in order to expand our production capacity. Therefore, representatives of Parktland, which is among those companies, were in touch with Intradeco as well in order to discuss details of such fleece fabrics (Attachment C).

Hilos y Telas requested a sample of the fabric to Intradeco on June 29, in order to analyze it and determine our capacity of supplying it in commercial quantities and timely manner. According to the results of our lab tests, Hilos y Telas developed a new sample.

Attached you will find the specifications provided by Intradeco compared to the specifications of that new sample (Attachment D) showing some variations. However, based on the lab tests results, technical analysis and specialized knowledge of qualified staff at Hilos y Telas, it was determined that such differences are not an obstacle to fulfill the requirements of the final product. Besides, we informed Intradeco about the capacity of Hilos y Telas to produce ***4,000 Kilos/week***

The new sample was already sent to Intradeco on 8/8, as the one we are attaching to this file.



Hilos y Telas

Considering the information described above, we request you that Hilos & Telas is considered as a supplier of this fabric according to the quantities and time required by the client.

If you need further information, I am in the Guatemalan facilities and can be reached at the below address and phone number.

Sincerely,

Tony Malouf
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